

Client XYZ

Storage Assessment, Consulting Briefing



Overview

Clients regularly conduct storage assessments to insure the alignment of the business requirements and data management policies to the IT organization's the storage infrastructure, operations and data management plans and strategies. The results of the storage assessment identify storage cost optimization opportunities, and improved operational and data management efficiencies and proficiencies. Based on the size, impact, and risk to the organization, an experienced partner can facilitate this work while allowing the Client's employees to focus on core day-to-day business. Cold Creek Solutions is in numerous data centers, sees \$100M in technology spend, and has the experience of what works in the field. Using Cold Creek Solutions' perspective and intellectual property for Storage Assessment services fundamentally changes the decision dynamics in structuring and organizing the IT Operations that run your business.

Our Perspective

Cold Creek Solutions' IT Storage Assessment services accelerate quality decisions, reduce the learning curve, and enables balanced IT Organizational, and storage infrastructure alignment. We begin with a clear understanding of the Client's technology infrastructure, business requirements and Service Level Agreements (SLAs). Based on the underlying technologies, and the necessary skill and competency levels to support and deliver the required services to the business, we define a Storage Service Catalogue Matrix that defines the attributes and service levels by tier or class of storage to meet the business requirements at an optimum costs, and support with storage economic modeling.

Client Benefits:

- Leverage expert resources to reduce risk and timelines when making complex organizational decisions
- Benefit from the knowledge of an independent resource' best practices and practical experience with other client organizations
- Requirement based evaluation and recommendations
- Packaged business cases for Executive communication and decisions
- Client Staff can focus on the core day-to-day business, and IT operational responsibilities
- Change the dynamics of storage planning, strategy and optimization

Storage Assessment services are a core competency of Cold Creek Solutions

Cold Creek Solutions leverages over cross domain expertise to assist in Storage Advisory Services targeted at:

- **Validation of the baseline storage technology requirements of our Clients, consisting of**
 - Evaluation and review of the client's technology and business requirements, facilitation with the business units and supporting IT departments, e.g. application development and support
 - Determining the alternatives and core business impacts of any new technologies
 - Determining the scope and phased based characteristics of any new technology needs.
 - Mutual agreement of known gaps and solution strategies to proceed
- **Findings and gap analysis, nineteen category based upon the Cold Creek Solutions Data Management Model**
 - Nineteen (19) category finding and gap analysis
- **ITIL Competency Maturity Model (CMM) Scorecard**
 - ITIL scorecard, maturity rating for each of the six (6) service level categories
- **Development and mapping of the business requirements to a tiered storage model, storage service catalogue matrix**
 - Define and design the tiered storage model, storage service catalogue, to meet the IT infrastructure and Service Level Agreements (SLAs)
 - Complete a gap analysis, mapping the current state infrastructure to the storage service catalogue matrix
- **Perform the storage economic modeling**
 - Complete a current state economic baseline model, a thirty-six (36) month budget projection base upon the current storage and data management policies, strategies and plans
 - Storage Economic modeling of potential alternative storage strategies
- **Develop storage strategy roadmap**
- **Mitigates Risk & Cost to the Firm** – minimizes risk and financial exposure to the Firm.

Comprehensive Services Overview

- Evaluation and analysis performed by independent subject matter experts
- Cost optimized solutions that aligns with the Client's technology and business strategy
- Solutions that scale with the Client's growth needs over 3 years
- Reduced risk, improved timelines, optimized investments
- Executive documentation to facilitate the IT storage decisions that align with the data management business requirements

Storage Assessment Process Overview

